

10 NETWORKING TIPS AND TRICKS:

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1

Always be ready to give your “elevator pitch.” Having a short 30 second description about who you are and what you do, like any research or job experience, can come in handy when talking to new people!

2

Don't be afraid to ask questions. A good conversation is one where both parties are contributing.

3

Listen to what the other person has to say. You never know what you might learn!

4

Dress professionally but comfortably. Looking good can help you feel more confident in new situations.

5

Do your homework. If you know who you might be interacting with it helps to know a bit about them and what they do.

6

Make a list of people you want to talk to. Knowing who you want to make contact with beforehand can help you use your time most effectively.

7

Don't be afraid to leverage your already existing network. It's totally okay to reach out to current peers and professionals to help with introductions or find out more info.

8

Be clear on why you'd like to talk with someone. Honesty is always the best policy, and it's helpful to be upfront about your interests and intentions. This can be useful if you are job hunting or just casually networking.

9

Have your contact info readily available. Don't be afraid to share your email, business card, or information so that people can easily get in touch.

10

Don't forget to follow up! If you make a great connection and want to stay in contact, it never hurts to reach out after the event. If you got their contact information you can follow up with email or reach out via LinkedIn.